

## https://food-sta.eu

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| title                        | Business model generation and validation   |
|------------------------------|--|
| categoy                      | Food hygiene and Food Safety   |
| format                       | e-learning training course   |
| workload                     | 25 hours   |
| target groups                | Owners, managers, employees of the food catering sector, students  |
| Language                     | english  |
| pre<br>knowledge<br>expected | None   |
| learning<br>outcomes         | <ul> <li>Upon completion of this course the participant will:</li> <li>understand the key concepts of Business Model Generation and Customer</li> </ul>  |
|                              | <ul> <li>Development</li> <li>know how to develop and apply those methodologies to the early stages of<br/>Business Projects</li> <li>use techniques for the market perception of a Business Idea</li> </ul>   |
| content                      | The interactive nature of the online resources in this module will help you to develop<br>key entrepreneurial skills such as collaboration, creative thinking, risk taking and<br>problem solving. Asynchronous learning will be supported by online discussions and<br>formative assessments to check progress. This module will be primarily structured<br>around the 'Opportunity Business Model' unpacking drivers (Social, Commercial,<br>Legal, and Technological) and dimensions (Proposition, People, Place, Process, Profit)<br>of entrepreneurial opportunities. |
| access                       | The course will be accessible through this link: <u>https://moodle.iseki-</u>  |
|                              | food.net/course/view.php?id=50   |
| assessment                   | Assignments 1, 2, 3 and Final test (included in the e-learning training course)  |